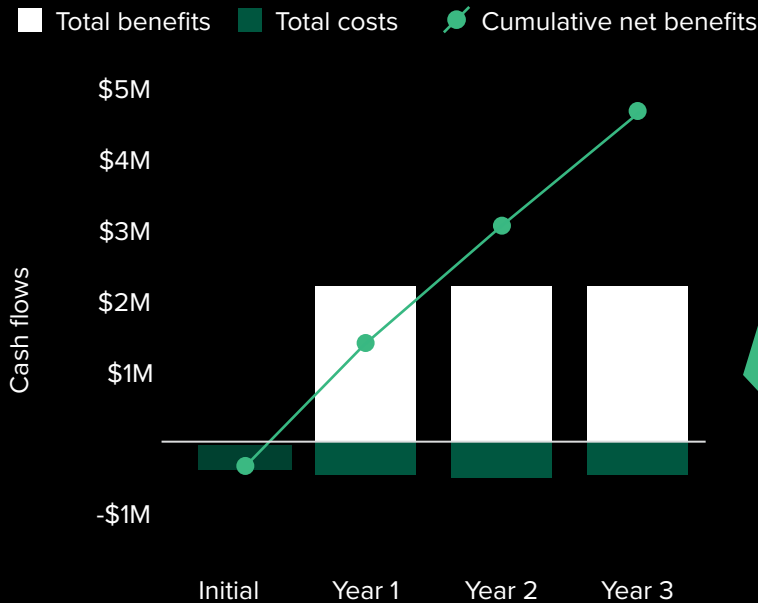


The Total Economic Impact Of Airlock Digital

After interviews with representatives from four organizations using Airlock Digital, Forrester aggregated the data and concluded that Airlock Digital has the following three-year financial impact on a composite B2B organization with \$10 billion in annual revenue and 20,000 endpoints.

CASH FLOW CHART (RISK-ADJUSTED)



ROI **224%**

BPV **\$5.5M**

NPV **\$3.8M**

AIRLOCK DIGITAL BY THE NUMBERS

>25%
Reduction in security breach risk

5%
Software cost reduction

520 hours
Annual time saved on redundant app maintenance

VOICE OF THE CUSTOMER

“Our previous solution was fragile and difficult to manage at scale. It lacked centralized control and created operational overhead, especially during emergency response scenarios.”

CSO, EQUIPMENT RENTAL

“Since we rolled out Airlock Digital we haven’t had a single breach. That’s a big deal for us, especially given the size of our environment and the sensitivity of the data we handle.”

SYSTEM ADMINISTRATOR, VEHICLE, SALES, RENTAL, AND LEASING

“Airlock Digital helped us tighten controls across 11,000 licenses. We’ve seen a measurable drop in security incidents, and our auditors are much happier with the level of endpoint hygiene.”

SVP OF NETWORK SECURITY, FINANCIAL SERVICES