

Airlock Digital

A Strategic CrowdStrike Partner
and Leader in Application Control



Airlock Digital + CrowdStrike

A great partnership with complementary solutions

Founded in 2013, Airlock Digital is a CrowdStrike strategic partner and our solution is a consistently popular application listing in the CrowdStrike Marketplace. Over the last five years, Airlock Digital and CrowdStrike have closed more than 150 sales opportunities.

In each case, prospective customers have recognized how our close partnership and proven, complementary solutions delivers layered, intelligent endpoint security.

Unprecedented Market Opportunity

We see these opportunities increasing due to a range of factors:

- ➔ The rising cost of data breach incidents, including ransomware infections (estimated at nearly \$5 million on average once direct and indirect costs are factored in)
- ➔ The rapidly growing incidence of high-profile security breaches
- ➔ The inclusion and growing emphasis on application control and allowlisting in globally-recognized security frameworks and standards such as the US DoD CMMC, NIST Special Publications and the Essential Eight, and
- ➔ The caliber of customers (including organizations in the critical infrastructure sector) that have invested in, renewed and increased the size of their CrowdStrike Falcon and Airlock Digital application control (allowlisting) deployments

Why Airlock Digital is a Compelling Solution

Because Airlock Digital complements CrowdStrike's intelligent endpoint detection and response with powerful application control (allowlisting), we are ideally positioned to help capture these opportunities. Our solution includes a number of advantages over our competitors, including:

Coverage of current and most legacy operating systems across Windows, macOS and Linux

The Airlock Digital application control (allowlisting) solution runs on Windows, macOS and Linux, extending to legacy operating systems such as Windows XP and Windows Server 2003/2008 R2. The solution also covers operational technology systems exposed increasingly to cyber threats due to convergence with IT. Our competitors are typically limited to modern versions of Windows and some versions of macOS, and are restricted to IT.

Sharpened focus

With Airlock Digital's application control (allowlisting) solution, organizations can reduce the noise from non-malicious but unknown applications that attempt to run. This means CrowdStrike's endpoint detection and response solution can focus on genuine threats, improving alert quality. This synergy enables security teams to prioritize threats and respond more quickly and effectively.

Developed by practitioners, for practitioners

Designed by leading cybersecurity practitioners, the Airlock Digital solution is easy to implement and straightforward to manage, minimizing change management and maintaining internal support for application control (allowlisting) as a powerful addition to organizations' security stacks. The solution's proven and effective workflows are designed for ease of use in dynamically changing enterprise environments, making allowlisting a simple, repeatable process. Our competitors' solutions can be difficult to implement and cumbersome to manage and maintain.



Delivering centralized visibility of files

The Airlock Digital solution provides visibility of all files within an organization, enabling security operations teams to query individual files, their origins and execution from a central location.

Minimizing resource impact with a lean enforcement agent

The lean Airlock Digital enforcement agent minimizes the impact on endpoint resources across Windows, Linux and macOS, with trust definitions controlled by administrators. Many of our competitors rely on large endpoint agents and bulky virus definitions to function.

Seamless CrowdStrike integration

Customers can deploy Airlock Digital's application control (allowlisting) capability natively from the CrowdStrike Falcon console. Airlock Digital and CrowdStrike's integration makes rapid implementation of a deny by default security strategy a reality, with minimal operational overhead required.

Airlock Digital and CrowdStrike – Better Together

A layered security approach

By enforcing a customer's configurable allowlist, the Airlock Digital solution prevents all unknown files, including ransomware, from executing within the environment. This significantly reduces risk on the endpoint by implementing a deny by default approach to security.

When the Airlock Digital solution is combined with CrowdStrike's industry leading endpoint detection and response capabilities, endpoints are protected against both known and unknown attacks, regardless of whether the attacks use files, are fileless or utilize advanced techniques such as Living off the Land (via LOLBins).

Streamlined incident response

Because the Airlock Digital solution prevents all unauthorized file and application execution, fewer incidents occur that require a response. When incidents do occur, CrowdStrike's solution provides forensic insights, threat hunting and automated responses for containment and remediation.

Improved compliance and reporting

Airlock Digital helps organizations implement world-recognized standards such as PCI-DSS, US DoD CMMC and the Essential Eight, while CrowdStrike provides comprehensive logging, reporting and compliance data around threat detection and response. This robust combination makes audits easy and compliance management more effective.

The combination of Airlock Digital's proactive application control (allowlisting) solution and CrowdStrike's advanced endpoint detection and response capabilities is a compelling offering for prospective customers.

Compliance & regulation

Allowlisting technologies are now written into Government standards and/or regulations worldwide, including:

Australia

ACSC Strategies to mitigate cybersecurity incidents (Essential 8)

United States

Top 10 Mitigations, NIST 800-171, Cybersecurity Maturity Model Certification (CMMC), Center for Internet Security Basic Six

New Zealand

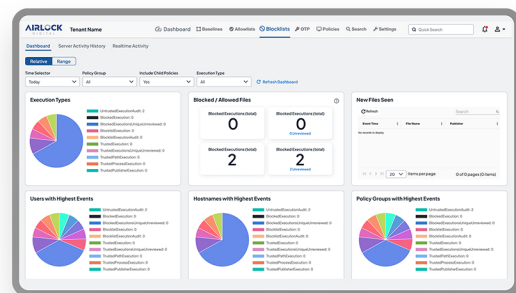
Critical Controls 2024

Canada

Top 10 IT Security Actions

Global

PCI DSS 4.0



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